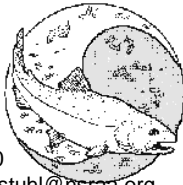


NORTHERN



SOUTHEAST REGIONAL AQUACULTURE ASSOCIATION, INC.

(907) 747-6850
FAX (907) 747-1470
EMAIL steve_reifenstuhl@nsraa.org

1308 Sawmill Creek Road Sitka, Alaska 99835

March 28, 2013

Request for Proposals for 2013 Season To Bid on NSRAA Salmon

Dear Interested Salmon Buyers:

The Northern Southeast Regional Aquaculture Association (NSRAA) based in Sitka, Alaska is seeking proposals for the licensing right to harvest a defined portion of chum and Chinook salmon at Medvejie/Deep Inlet Special Harvest Areas for the 2013 season. It will be the responsibility of the winning bidder/processor to provide harvest boats and tenders that can accomplish the job in the most efficient manner possible, and at the time and place of harvest as determined by NSRAA (licensor).

Cost recovery (CR) will be conducted with some similarities and a couple of differences from past years. Chum salmon cost recovery will be relatively small for Medvejie/Deep Inlet. Deep Inlet: chum CR harvest will be conducted outside the Deep Inlet THA, along Silver Point to Silver Bay and Bear Cove/Medvejie. Chinook bids are being sought for Medvejie/Bear Cove near Sitka. Coho at Hidden Falls and Mist Cove are under a multi-year contract and therefore are not in the RFP. As in past years all cost recovery operations will maintain the goal of providing high quality fish to the winning harvest rights bidder. The winning processors will have a licensing agreement for the CR fish and processor is required to supply tenders and harvest boats.

Processors will need to have a reliable harvest boat(s); this is essential to get the job done in a timely and efficient manner. Please provide a list of boat names and skippers that you plan to employ in the harvest of each species and/or site for which you submit a bid.

Proposals must be received at NSRAA's office by **5:00 p.m. ADT, Thursday, April 25, 2013** via fax 907-747-1470, email steve_reifenstuhl@nsraa.org, mail 1308 SMC Rd., Sitka Alaska, or hand delivered to the NSRAA office 1308 SMC Rd. For additional information please call 747-6850 or 738-3509. Bid proposals will be kept confidential. NSRAA reserves the right to reject any and/or all bid proposals.

Thank you for your interest and I look forward to hearing from you.

Sincerely,

Steve Reifenstuhl

Steve Reifenstuhl,
General Manager NSRAA

**NSRAA forecasts chum & Chinook salmon in the following
Special Harvest Areas:**

Medvejie/Deep Inlet Chum

Cost Recovery will be conducted in early August outside of the Deep Inlet THA, along Silver Point to Silver Bay and Bear Cove/Medvejie. Deep Inlet chum are expected to be available somewhere between August 1 and August 31, 2013, although if desired by the processor there may be opportunity in July. Our goal is to get the cost recovery harvest completed as quickly as possible during as short a period as possible. We will develop a more precise schedule with the successful bidder. Medvejie/Deep Inlet chum forecast is 1,370,000 fish.

Bid Criteria

This is a single year bid. One harvest boat minimum.

What is the number of pounds you are willing to harvest for \$368,000.00?

My bid is: _____ **pounds** (at point of capture in Deep Inlet SHA).
The lowest number of pounds to net \$368,000.00 is the primary basis for a winning bid.

Medvejie Chinook

Harvestable volumes of Chinook generally show up in early June at Bear Cove with the return tapering off by mid-July. The June component offers a higher proportion of brights and semi-brights, whereas the July component contains a higher proportion of blush & darks with some semi-brights. Meat quality is good throughout run. Medvejie Chinook forecast is 30,000 fish.

Bid Criteria

This is a single year bid. One harvest boat minimum.

My bid is: \$ _____ / **pound** (at point of capture in Bear Cove/Medvejie SHA).

Expected return to be harvested in the SHA is 7,800 fish or 124,800 pounds (based on 16 lb. average). Actual terminal harvest could be considerably more or less, and if more, the processor is expected to harvest all the fish.

The deadline for receiving completed bids is at 5 p.m. ADT, on Thursday April 25, 2013.

NSRAA reserves the right to reject any or all bids.

Company: _____

Address: _____

Telephone: _____

Fax: _____

E-mail: _____

Authorized company official: _____

Title: _____

Signature of authorized company official: _____

Date submitted: _____