

NORTHERN



SOUTHEAST REGIONAL AQUACULTURE ASSOCIATION, INC.

(907) 747-6850

FAX (907) 747-1470

EMAIL steve_reifenstuhl@nsraa.org

1308 Sawmill Creek Road Sitka, Alaska 99835

April 2, 2017

NSRAA Request for Proposals 2017 Season Coho & Chinook Salmon

Dear Interested Salmon Buyers:

The Northern Southeast Regional Aquaculture Association (NSRAA) based in Sitka, Alaska is seeking proposals for the licensing right to harvest a defined portion of Chinook salmon at Medvejie, and coho at Hidden Falls & Mist Cove Special Harvest Areas for the 2017 season. An RFP for chum has been announced; the call dates for both is May 2, 2017. It is the responsibility of the winning bidder/processor to provide harvest boats and tenders to accomplish the job in the most efficient manner possible, and at the time and place of harvest as determined by NSRAA (licensor).

A bid for **Medvejie/Bear Cove Chinook** in Silver Bay near Sitka is requested. **Hidden Falls and Mist Cove Coho** are linked in a single bid for 2017. The proposal may be for a single year or multi-year bid. Cost recovery operations seek to provide high quality fish to the winning bidder during the harvest. The processor will need to sign a NSRAA licensing agreement for the CR fish.

Processors are required to supply reliable tenders and harvest boat(s); this is essential to do the job properly and in an efficient manner. Please provide a list of boat names and skippers that you plan to employ in the harvest of each species and/or site for which you submit a bid.

Proposals for **Chinook and/or Coho** must be received at NSRAA's office by **5:00 p.m. ADT, Tuesday, May 2, 2017** via fax 907-747-1470, email steve_reifenstuhl@nsraa.org, mail 1308 SMC Rd., Sitka Alaska, or hand delivered to the NSRAA office 1308 SMC Rd. For additional information, please call 747-6850 or 738-3509. Bid proposals will be kept confidential. NSRAA reserves the right to reject any and/or all bid proposals.

Thank you for your interest and I look forward to hearing from you.

Sincerely,

A handwritten signature in blue ink that reads 'Steve Reifenstuhl'. The signature is fluid and cursive, with the first name 'Steve' being particularly prominent.

Steve Reifenstuhl,
General Manager NSRAA

**NSRAA forecasts Chinook & Coho salmon in the following
Special Harvest Areas:**

Beach Seined Medvejie Chinook – due Tuesday May 2, 2017

In the past 15 years, NSRAA staff have harvested the earliest portion of the Chinook run at Medvejie Hatchery using a beach seine. Harvestable volumes of Chinook generally arrive in the terminal area by the third week of May. Between late May to mid-June the majority of the harvest is bright & semi-bright with 15% darks. NSRAA staff cut or rip out the gills while the Chinook are in ambient seawater; once the fish are bled & dead they are placed in totes of slush ice. NSRAA’s harvest crew captures, bleeds, and delivers slush-iced fish to the processor within four hours of capture. In past years, NSRAA has harvested between ten and thirty thousand pounds of Chinook in this manner. The Medvejie Chinook forecast is 19,100 fish with 2,000 expected to be available for beach seine cost recovery at Bear Cove. The processor is expected to supply totes and ice at their plant.

Bid Criteria

This is a single year bid. **My bid is: \$ _____ / pound** (at point of capture in Bear Cove/Medvejie SHA).

Medvejie Chinook (purse seined) – due Tuesday May 2, 2017

Harvestable volumes of Chinook generally show up in early June at Bear Cove with the return tapering off by mid-July. The June component offers a higher proportion of brights and semi-brights, whereas the July component contains a higher proportion of blush & darks with some semi-brights. Meat quality is good throughout run. Medvejie Chinook forecast is 19,100 fish with 2,000 expected to be available for purse seine cost recovery in late June and through July at Bear Cove.

Bid Criteria

This is a single year bid. One harvest boat minimum.

My bid is: \$ _____ / pound (at point of capture in Bear Cove/Medvejie SHA).

Expected return to be harvested in the SHA is 2,000 fish or 32,000 pounds (based on 16 lb. average). Actual terminal harvest could be considerably more or less, and if more, the processor is expected to harvest all the fish except for broodstock component (4,000 fish).

Hidden Falls Coho & Mist Cove Coho – due Tuesday May 2, 2017

Harvestable volumes of Coho generally show up in late August in Kasnyku Bay and Mist Cove with the return tapering off by early October. The September component offers a higher proportion of brights and semi-brights, whereas the late September/early October component contains a higher proportion of semi-brights, blush & darks. Meat quality is good throughout run. Hidden Falls Coho returning to the terminal harvest area is expected to be approximately 108,000 fish while Mist Cove is forecast at 65,000 available for cost recovery.

Bid Criteria

This can be a single year or multi-year bid. One harvest boat minimum.

My bid is: \$_____ / pound (at point of capture in Kasnyku and Mist Cove SHA).

Expected return to be harvested in the SHAs is 173,000 fish or 1,200,000 pounds (based on 7 lb. average). Actual terminal harvest could be considerably more or less, and if more, the processor is expected to harvest all the fish except at Hidden Falls where broodstock consisting of 4,000 fish are required through the run.

- **Coho and Chinook Bids: The deadline for receiving completed bids is at 5 p.m. ADT, on Tuesday May 2, 2017.**

NSRAA reserves the right to reject any or all bids.

Company: _____

Address: _____

Telephone: _____

Fax: _____

E-mail: _____

Authorized company official: _____

Title: _____

Signature of authorized company official: _____

Date submitted: _____